

The Only Pitch Deck Guide You'll Ever Need

What Top Companies and VCs Say You Should Include in Your Pitch Deck

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	500 Startups	Guy Kawasaki	Sequoia Capital	NextView Ventures	Airbnb Pitch Deck
# of Slides	11	10	11	15+	13
Executive Summary				•	
Problem	•	•	•	•	•
Solution	•	•	•	•	•
Market Validation			•	•	•
Product	•		•		•
Market Size	•) •	•	•
Business Model	•	•		•	•
Underlying Magic	•	•		•	
Competition		AAA	NOEL	S	•
Advantage	•				•
GTM Plan	•			•	•
Team		•	0	•	•
Board / Advisors			•	•	
Traction / Milestones	•	6			•
Press / Testimonials				•	•
The Pitch (Fundraising)					•
Use of Funds		•	•	•	